

MARIN GENERAL SERVICES AUTHORITY

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MEMORANDUM

DATE: March 9, 2006
TO: MGSA Board of Directors
FROM: Martin J. Nichols, Executive Officer
SUBJECT: AGENDA ITEM D: REPORT ON MEETING WITH JOINT SERVICES
AUTHORITY OVERSIGHT COMMITTEE

On March 2, 2006, I met with the Joint Services Authority Oversight Committee to discuss our proposed Wireless RFP and pending agreement with NextG. Committee members present were:

Larry Chu	Larkspur
Susan Adams	County
Ian Roth	San Anselmo
Barbara Heller	San Rafael
Lew Tremaine	Fairfax
Bruce Sams	Belvedere
Judy Arnold	Novato

Paul Albritton of Sausalito was at the meeting, but excluded himself from the discussion due to his legal representation of cellular companies.

I discussed the Wireless RFP and NextG proposals as outlined in my February 21, 2006 memo to the Committee (attached).

Following our discussion, this Committee acted as follows:

1. The MGSA should use a comprehensive RFP approach to the wireless industry to determine the true value of using public information and to get the “best deal for Marin.”
2. The needs assessment should be done as a first step.
3. Based on the results of the needs assessment, the Marin Telecommunications Agency should be consulted on the determined wireless goals before issuing a RFP to the market.
4. Care should be exercised to protect local video franchise revenues from wireless potentially providing video services.
5. The NextG contract should be held in abeyance until the RFP process is complete.